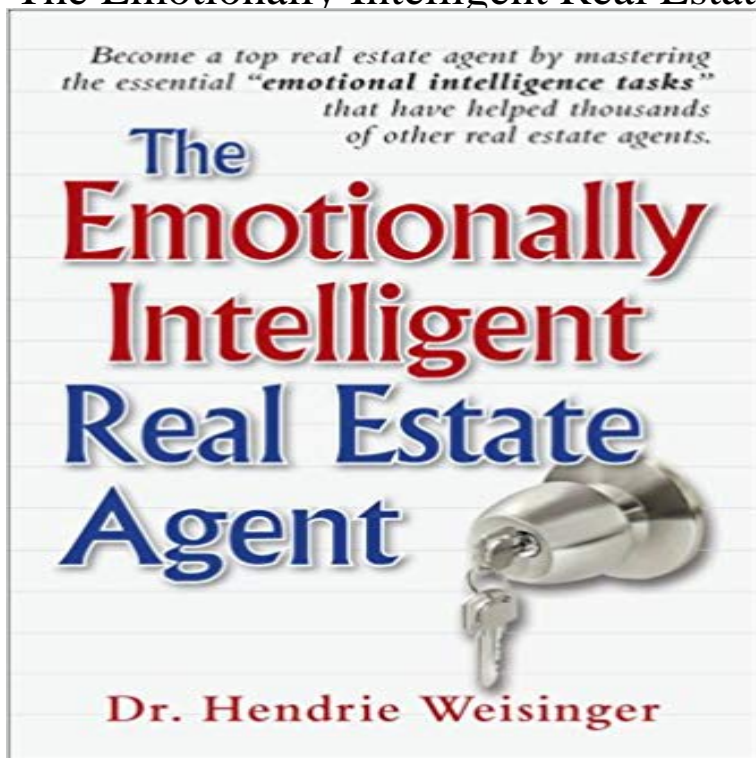


The Emotionally Intelligent Real Estate Agent



The Emotionally Intelligent Real Estate Agent Become a top real estate agent by mastering the essential Emotional Intelligence tasks that have helped thousands of other real estate agents. Real estate agents who are top producers use their emotions, moods, and feelings and those of others to work for them. These emotionally intelligent real estate agents come to work each day with positive attitudes, ready to increase the bottom line. They stay motivated in difficult times, bounce back quickly from setbacks, and increase their results-oriented behavior. While others struggle to find listings and sell properties, emotionally intelligent real estate agents enhance and develop client relationships by communicating their ideas effectively. They leave work feeling energized and productive, with lots of positive anticipation for the next day regardless of how the market has performed. In *The Emotionally Intelligent Real Estate Agent*, the real estate industry's leading authority on the subject, Dr. Hendrie Weisinger, has outlined the essential emotional intelligence tasks he has helped thousands master.

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