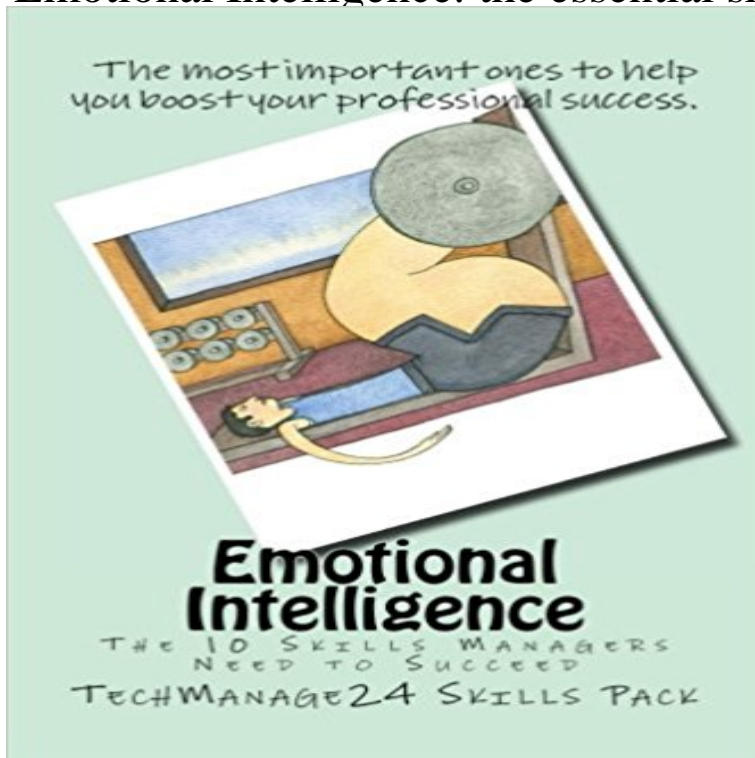


Emotional Intelligence: the essential skills (Volume 1)



What distinguishes great leaders from merely good ones? It isn't IQ or technical skills, says Daniel Goleman. It's emotional intelligence that enables the best leaders to maximize their own and their followers' performance. Emotional intelligence, the ability to manage ourselves and our relationships effectively, consists of four fundamental capabilities: self-awareness, self-management, social awareness, and social skill. Each capability, in turn, is composed of specific sets of competencies.

This collection includes path-breaking skills to be an emotional leader, i.e. Emotional Intelligence that makes a Leader, Understanding Empathy: Improve Group Performance, Emotional Intelligence That Gets Results, How To Be A Focused Leader, How to Build the Emotional Intelligence of Groups, The Hidden Driver of Great Performance, How to Gain Cultural Intelligence, Hiring for Smarts, Negotiating with Emotion and Leading by Feel.

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Emotional Intelligence and our studies reveal that all five 82 American Journal of Management vol. . excellent communication skills is absolutely essential to effective leadership. **Emotional intelligence is essential to leadership**

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